

DESIGNED FOR:

**Sage  
MAS 90  
MAS 200**



## Equipment Manager Options

- Profitability Evaluation
- Automated Agreement Updating
- Flexible Reporting
- Agreement Tracking
- Agreement Maintenance
- History of Serialized Equipment and Agreements
- Selected Purging of Equipment and Agreement Information

## Reports

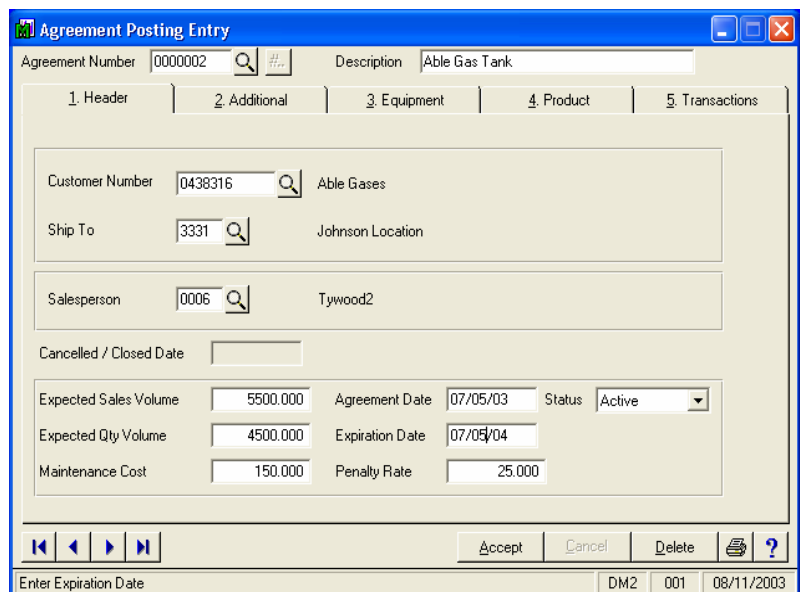
- Serialized Equipment Listing
- Agreement Listing
- Agreement Expiration Report
- Agreement Performance

DM2 Equipment Manager™ provides the ability to monitor and report on your customer agreements for loaned equipment to determine if they are being fulfilled.

By combining the ease-of-use features of world-class MAS 90 and MAS 200 Sales Order, Inventory Management, and Accounts Receivable modules, DM2's Equipment Manager offers a single point from which to monitor customer loan agreements.

After setting up serialized equipment and agreements, you can start assigning the equipment to those agreements created. No further setup is necessary to begin creating performance reports on the profitability of your loaned equipment.

DM2's Equipment Manager provides the ability to record and monitor agreements automatically as Sales Order information is updated. Because of the tight integration with the update process, the Sales Order module also distributes quantities and dollar amounts into Equipment Manager.



The screenshot shows the 'Agreement Posting Entry' window. At the top, the title bar reads 'Agreement Posting Entry'. Below the title bar, there are fields for 'Agreement Number' (0000002) and 'Description' (Able Gas Tank). The window is divided into five tabs: '1. Header', '2. Additional', '3. Equipment', '4. Product', and '5. Transactions'. The 'Header' tab is active. Below the tabs, there are several input fields: 'Customer Number' (0438316), 'Ship To' (3331), 'Salesperson' (0006), 'Cancelled / Closed Date' (empty), 'Expected Sales Volume' (5500.000), 'Expected Qty Volume' (4500.000), 'Maintenance Cost' (150.000), 'Agreement Date' (07/05/03), 'Expiration Date' (07/05/04), and 'Penalty Rate' (25.000). The 'Status' is set to 'Active'. At the bottom, there are navigation buttons (back, forward, etc.) and 'Accept', 'Cancel', and 'Delete' buttons. The status bar at the very bottom shows 'Enter Expiration Date', 'DM2 001', and '08/11/2003'.

# DM2 Equipment Manager™

## FEATURES

Profitability Evaluation	Profitability can be evaluated by the tracking of gallons for a given agreement. With the integration of Best's Accounts Receivable and Inventory Management modules, information is consolidated, thus offering the ability to verify the agreement is performing according to contract.
Agreement Automation	With the entry of line details in Best's Sales Order module, the system automatically retrieves the proper agreement number based on the appropriate product line combination. When sales orders are updated, sales and volume data are accumulated and placed in the Equipment Manager's agreement and serialized equipment records for use in performance measurements.
Flexible Reporting	Timely and valuable reports that provide information on serialized equipment and agreements, including agreements that are about to expire. You can also report on the performance of agreements according to the contracted volumes.
Agreement Tracking	Create a customer agreement database that relates the purchase of petroleum products to the equipment loaned as part of the agreement. This offers the ability to track the information through the life of the agreements.
Agreement Maintenance	Enhance your staff's ability to look up information about agreements in one central area. Agreement Maintenance offers information about the customer, location of equipment, expected sales and quantity volume, penalty rate, contract agreement, sales and performance information, and transaction history. Also included is the ability to view, add, and remove both equipment and products.
History of Serialized Equipment and Agreements	Utilize the Transactions tab in both Equipment Maintenance and Agreement Maintenance to view transaction history. Historical information includes the transaction date, type of transaction (equipment install, equipment removal, sales of product...), agreement number, customer, ship to, invoice number, quantity, and dollar amount.
Selected Purging of Equipment and Agreement Information.	End of month procedures offer the ability to purge only canceled or closed agreements, equipment transactions, or agreement transactions as of a given date. This gives you the ability to clean the system as you see fit.
Serialized Equipment Listing Report	Provides a list of the serialized equipment, ranging from a simple listing containing the equipment name to a detailed report including all the information about the equipment.
Agreement Listing Report	Provides a list of the agreements established between customers and equipment.
Agreement Expiration Report	Provides a list of agreements that will expire within a given date range. Information includes agreement number, status, agreement date, and expiration date.
Agreement Performance Report	Provides a listing of agreements and their performance for the current or previous year. This report uses a Gross Profit Cutoff to filter a specific group of agreements for reporting.

## AVAILABILITY:

MAS 90 or MAS 200  
Version 3.71 or later

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